



**higher education
& training**

Department:
Higher Education and Training
REPUBLIC OF SOUTH AFRICA

MARKING GUIDELINE

NATIONAL CERTIFICATE (VOCATIONAL)

SUPPLEMENTARY EXAMINATION 2011

**FINANCIAL MANAGEMENT
NQF LEVEL 2**

17 MARCH 2011

This marking guideline consists of 7 pages.

QUESTION 1

- | | | | |
|-----|-------|--|-------------|
| 1.1 | 1.1.1 | Variable ✓✓ | (2) |
| | 1.1.2 | Internal journal memo ✓✓ General Journal | (2) |
| | 1.1.3 | Capital (Start-up cost) ✓✓ | (2) |
| | 1.1.4 | Petty cash voucher ✓✓ | (2) |
| | 1.1.5 | Gross profit ✓✓ Gross income | (2) |
| 1.2 | 1.2.1 | Fixed ✓✓ | (2) |
| | 1.2.2 | Out flow ✓✓ | (2) |
| | 1.2.3 | PAYE ✓✓ | (2) |
| | 1.2.4 | Payee ✓✓ | (2) |
| | 1.2.5 | Close Corporation ✓✓ | (2) |
| 1.3 | 1.3.1 | C ✓✓ Debit note | (2) |
| | 1.3.2 | A ✓✓ R630,00 | (2) |
| | 1.3.3 | C ✓✓ Imprest system | (2) |
| | 1.3.4 | C ✓✓ Stock rotation | (2) |
| | 1.3.5 | B ✓✓ R300 000,00 | (2) |
| | | | [30] |

QUESTION 2

- | | | | |
|-----|-------|---|-----|
| 2.1 | 2.1.1 | $45\,000 \times \frac{14}{100} \checkmark$ $= R6\,300 \checkmark$ | (2) |
| | 2.1.2 | $23\,500 \times \frac{14}{114} \checkmark$ $= R2\,886 \checkmark$ | (3) |
| | 2.1.3 | No ✓
The input VAT is less than the output VAT. ✓✓
SARS can only give a refund where total input VAT is more than output VAT. | (3) |

INCOME STATEMENT OF KENNS DEALERS FOR YEAR END 30 JUNE 2010

Sales		✓300 000
Less: Cost of sales		✓105 000
Opening stock	☑50 000	
Plus purchases	☑80 000	
	☑130 000	
Less closing stock	☑25 000	
Gross profit		✓195 000
Add: other income		✓15 500
Interest received	☑12 500	
Rent income	☑3 000	
Gross income		✓210 500
Less: operating expenses		✓45 500
Fuel	☑1 200	
Printing	☑800	
Salaries	☑30 000	
Water and electricity	☑13 500	
Net profit		✓165 000

Allocate ½ marks as indicated ☑

(12)

2.3 More number of units were sold ✓✓

Price per item increased

Advertising was very effective and attract more customers, etc.

(2)

2.4 $R300\,000 \times \frac{5}{100}$ ✓

= R15 000 ✓

It will have a **negative impact** ✓ on the gross profit (reduces) ✓

(4)

2.5

PETTY CASH VOUCHER	NO: 23
	DATE 13 June 2010 ☑
Amount: Thirty rand R30.00 ✓	
For: Repairs ☑	
Petty cashier: Wendy ✓	
Received by/buyer: T. Zakes ✓	
Authorised by: M. Pendulum ✓	
✓ = 1 mark; ☑ = ½ mark	

(5)
[30]

QUESTION 3

- 3.1 3.1.1 Calculation for profit after tax and interest
- $$= 37\,000 - (1\,800 + 4\,500) \checkmark$$
- $$= R30\,700 \checkmark \checkmark \quad (3)$$
- 3.1.2 Net profit margin = $\frac{\text{profit after tax and interest}}{\text{Sales}} \times \frac{100}{1}$
- $$\frac{30\,700}{120\,000} \times \frac{100}{1} \checkmark$$
- $$= 25,58 \% \checkmark \checkmark \quad (3)$$
- 3.1.3 Gross profit margin = $\frac{\text{gross profit}}{\text{Sales}} \times \frac{100}{1}$
- $$= \frac{75\,000}{100\,000} \times \frac{100}{1} \checkmark$$
- $$= 75\% \checkmark \checkmark \quad (3)$$
- 3.1.4 Yes, 2009 was more profitable than 2010 ✓
Net profit before tax was higher in 2009 than in 2010 ✓
More tax was paid in 2010 (2)
- 3.1.5 An income statement provides a summary of a business' performance ✓ during a particular financial period. ✓
An income statement reflects the total income and total expenses over a given financial period (e.g. a year)
An income statement is used to calculate the net profit/net income for a financial period (2)
- 3.2 To attract more clients. (The price per item will be lower but the turnover will be more.) ✓✓
To encourage bulk buying
To encourage cash sales at reduced selling prices
Increase sales and, therefore, cash flow increases (2)
- 3.3 **Direct cost** is the cost of making the product ✓✓
Indirect cost is the cost involved in running the business ✓✓ (4)
- 3.4 Bank charges R230,00✓
Interest on loan R15 000✓
Advertising R2 300✓
Fuel R12 000✓
Water and electricity R1 200✓
- Total expenses R30 730✓** (6)

- 3.5 Drawer ✓,
Drawee ✓
Payee ✓ (3)
- 3.6 No ✓ Alterations on cheques make the cheques invalid/\may not be transacted ✓ (2)
- [30]

QUESTION 4

- 4.1
- | | |
|----------------------------|----------------------|
| Subsidiary journal ✓ | Supporting documents |
| 1. Debtors journal ✓ | Duplicate invoice ✓ |
| 2. Cash receipts journal ✓ | Cash register roll ✓ |
| 3. Cash payments journal ✓ | Cheque counterfoil ✓ |
| 4. Cash receipt journal ✓ | Receipt ✓ |
| 5. Cash payments journal ✓ | Cheque counterfoil ✓ |
- (10)
- 4.2 To show the monetary transactions between the business and bank ✓ e.g. deposits, ✓cheque payments, bank charges, ✓etc. (3)
- 4.3 **Working capital** is the money needed by a business to pay everyday operating expenses. ✓✓ (2)
- 4.4
- RECEIPT** **NO. 123**

Date: 4 April 2010 ✓

Received from: Clara Nzima ✓

The sum of Three hundred and fifty ✓rand

Nilcents

For Cash sales ✓

R350.00✓

With thanks ✓ _____

Signature
- (6)
- 4.5
- | | |
|---|----------------|
| Cost per burger | R20 ✓ |
| Plus fixed cost per burger: $(250 + 150)/100$ | R 4 ✓ |
| Total cost per burger | R <u>24</u> ✓ |
| Plus 25% profit | R 6✓✓ |
| Selling price | R <u>30</u> ✓✓ |
- (Accept candidate's final answer (if incorrect) for 1 mark) (7)

- 4.6 Using own savings ✓
 Borrowing money from relatives or friends ✓
 Using an insurance pay-out (at maturity of a policy)
 Applying for a bank loan
 Using a retirement package
 Using a retrenchment payout
 Requesting an investor to put money in the business and become a co-owner
 (Any two) (2)
- [30]**

QUESTION 5

- 5.1 A cash flow statement shows the summary of inflow and outflow ✓ of money, and supplies the information for decision-making. ✓
 OR
 A cash flow statement shows the business is able to generate cash ✓ and how the business will use the cash ✓
 OR
 A cash flow statement shows the sources of funds ✓ and the application of funds ✓ within the business. (2)
- 5.2 Operating activities ✓ i.e. the running costs ✓
 Investment activities ✓ i.e. extra cash invested in the business ✓
 Financing activities ✓ i.e. repayment of loans ✓ (6)
- 5.3 A Balance Sheet is a financial statement that gives a clear indication of the financial position ✓ of a business on a particular date. ✓
 Or
 A Balance sheet is a statement of the assets, equity and liabilities on a particular date. (2)
- 5.4 Assets ✓ and equity and liabilities ✓
 OR
 Capital employed and employment of capital (2)
- 5.5 5.5.1 Coins
 $R5 \times 6 = R30$
 $R2 \times 2 = R4$
 $R1 \times 10 = R10$
 $R0,50 \times 20 = R10$
 Total coins = R54,00 ✓✓ (2)

5.5.2	Notes R200 x 2 = R400 R100 x 4 = R400 R50 x 3 = R150 R20 x 1 = R20 R10 x 5 = R50 Total notes = R1020 One thousand and twenty rand✓✓	(2)
5.5.3	Yes, deposit slips provide for cash and cheques on the same deposit slip ✓	(1)
5.6	Standard rate ✓ VAT at 14% ✓ Zero rated ✓ at 0% VAT ✓	(4)
5.7	VAT exempt product ✓✓	(2)
5.8	Dividends are the share ✓ of net profit that is divided ✓ among the shareholders ✓	(3)
5.9	Stock loss through: Theft ✓✓ Breakage✓✓ Obsolete stock Stock rotation Literal shrinking Fire and storm Ageing Fraud Faulty accounting procedures	(4)
	(Any two)	[30]
TOTAL:		150